

# Solar Project Manager

Are you motivated by ensuring the transition to renewable energy includes historically underserved communities? Do you want to be part of making it happen?

Join Seneca Solar's dedicated team for a unique opportunity to help accelerate this critical work!

At [Seneca Solar](#), our mission is to profitably and equitably deliver innovative renewable energy solutions that heal the Earth. We're working to realize our vision of a just transition to renewable energy at speed and scale.

A division of Seneca Holdings, Seneca Solar is wholly owned by the [Seneca Nation](#). Our profits directly support the needs of Senecas, and our activities are tailored to support Native energy sovereignty and ownership of renewable energy assets. When you work with us, you'll be supporting our important mission.

Seneca Solar has an immediate opening for an experienced Solar Project Manager to plan, implement, and manage solar and related renewable energy projects in the United States and potentially other countries, from initial concept through client contract.

## **You are:**

- Detail-oriented, flexible, and fun to work with, while also embodying a sincere sense of urgency for scaling climate solutions.
- An organized and seasoned project manager with direct experience overseeing construction of solar, battery energy storage, and microgrids in the commercial and industrial (C&I) market.
- Experienced working with customers, project partners, contractors, vendors, utilities, landowners, investors, and community stakeholders.
- Proficient in system interconnection, utility metering policy, project development challenges, and strategies for de-risking renewable energy projects.
- Knowledgeable about state, city, county, utility, federal, and other policies affecting renewable energy offerings. Because our projects encompass a wide geographic scope, you must be able to come up to speed quickly on location-specific regulations affecting renewable energy projects.

## **Roles and Responsibilities include but are not limited to:**

- Make and support proposals to successfully position renewables to clients.
- Develop and track project goals, plans, tasks, timelines, resources, budgets, and contingencies.
- Build and maintain relationships with partners, vendors, and contractors for long-term success.

- Negotiate engineering, procurement and construction contracts with material vendors, contractors, and project partners.
- Oversee and ensure quality of work from contractors during project planning and delivery.
- Manage contractors and vendors through the construction of projects to achieve commercial project operation on time and on budget.
- Communicate among vendors, contractors, finance partners, customers, and the community to ensure our values are upheld from kickoff through project delivery.
- Identify ways to reduce costs and minimize risk.
- Collaborate with Seneca Solar partners to identify and implement accompanying Earth-healing benefits for projects, such as opportunities for agrivoltaics, adjusting footprint, and designing for maximum benefits beyond energy production and storage.
- Provide technical assistance to contractors throughout project planning, delivery, and commissioning.
- Manage and coordinate multiple projects.

#### **Qualification Requirements:**

- Bachelor's degree in Electrical Engineering, or equivalent business experience
- 5+ years of experience in solar or energy storage project management
- Demonstrable experience successfully negotiating transactions
- Sophisticated understanding of the environmental and utility regulatory environment
- Experience managing development and construction budgets and processes
- Rigorous attention to detail, strong work ethic, personal responsibility, work product ownership and organizational skills
- Exceptional verbal and written communication and project tracking skills
- Ability to work in a fast-paced environment, including ability to process new information and adjust quickly
- Knowledge of renewable energy financing arrangements including PPAs, tax-exempt leases, loans, proformas, and utility incentive programs
- NABCEP, CEM, LEED, CPM, Six Sigma, other certifications a plus
- Proficiency in Microsoft Office software environment
- Strong customer-facing skills
- Spreadsheet proficiency
- Ability to problem solve
- Ability to travel up to 25% of time, potentially outside the continental United States
- Passport must be up to date

To learn more, visit [www.senecanasolar.com](http://www.senecanasolar.com) and follow us on [LinkedIn](#).

Seneca Solar offers competitive compensation and a strong benefits package including comprehensive medical and dental care, matching 401K, paid time off, flexible spending

accounts, disability coverage, and other benefits that help provide financial protection for you and your family.

**Diversity, Equity & Inclusion Statement:**

The Seneca Holdings family of companies is committed to building an inclusive work environment that encourages, supports, and celebrates the diversity of our employees. We recognize that an inclusive corporate culture improves how we support our customers and also improves the collective impact we can make in our communities.

**Equal Opportunity Statement:**

Seneca Solar provides equal employment opportunities to all employees and applicants without regard to race, color, religion, sex/gender, sexual orientation, national origin, age, disability, marital status, genetic information and/or predisposing genetic characteristics, victim of domestic violence status, veteran status, or other protected class status. This policy applies to all terms and conditions of employment, including, but not limited to, hiring, placement, promotion, termination, layoff, recall, transfer, leave of absence, compensation, and training. The Company also prohibits retaliation against any employee who exercises his or her rights under applicable anti-discrimination laws. Notwithstanding the foregoing, the Company does give hiring preference to Seneca or Native individuals. Veterans with expertise in these areas are highly encouraged to apply.

**COVID-19 Workplace Safety Policy:**

Seneca Solar has implemented a COVID-19 Workplace Safety policy to comply with recently implemented U.S. government requirements. Our COVID-19 Workplace Safety policy requires all employees to be fully vaccinated or receive an accommodation under the policy by the deadline defined in the requirements. Consistent with available guidance, Seneca Solar recognizes accommodations to the COVID vaccine requirements for sincerely held religious beliefs or medical reasons, including because the individual is pregnant or attempting to become pregnant. All accommodation requests must be submitted to the Seneca Solar Human Resources department. Seneca Solar will continue to monitor the guidance and update this policy as appropriate.